



PROPERTY SALABILITY CHECKLIST

- 1. List below retail price Yes No
- 2. Owner financing Yes No
- 2a. Below market down payment Yes No
- 2b. Below market interest rate Yes No
- 3. Seller to pay costs Yes No
- 4. Postdated price reduction Yes No
- 5. Odd sale price Yes No
- 6. Full term listing agreement Yes No
- 7. Above market commission Yes No
- 8. Easy access Yes No
- 9. Yard sign Yes No
- 10. Seller to redecorate Yes No
- 11. Immediate possession Yes No
- 12. Trade terms available Yes No
- 13. Extras included (appliances, etc.) Yes No
- 14. Preorder appraisal Yes No
- 15. Preorder inspection Yes No
- 16. Home protection plan/warranty Yes No
- 17. Avoid contingencies Yes No
- 18. Available for first caravan or tour Yes No
- 19. Seller to complete obvious repairs Yes No
- 20. Have seller sign the Salability Checklist TM Yes No
- 21. Yes No

Agent: Seller:

Date: Seller: