

USA REALTY

Competitive Range

10 home's sold in the \$200,000 to \$225,000 price range

Each home that sold for over \$215,000 had take over 200 days to sell.

5 of the homes sold had over \$6,000 to \$12,000 in concessions.

Take all 10 homes & look at the Net (what the seller actually had received from the sale of their home)

On a scale 10 being highest price 1 being the lowest price. If seller picks in the 7 & up the agent will need more than 180 days.